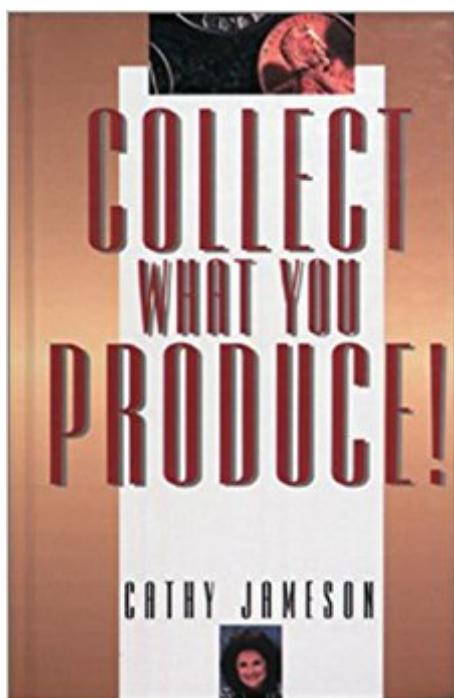


The book was found

Collect What You Produce! (Dental Economics)



Synopsis

Cathy Jameson creates another valuable tool every dental office needs! *Collect What You Produce!* is an applied guide to the successful implementation of collection strategies for the dental business. Jameson's book shows the dental team how to: set an effective financial policy; make financial arrangements; collect at the time of service, with special emphasis on collecting past-due accounts. This book benefits any dentist and dental staff looking to enhance the bottom line of practice management according to Jameson's proven philosophy of effective communication and office teamwork.

Book Information

Series: Dental Economics

Paperback: 231 pages

Publisher: Pennwell Corp (April 1996)

Language: English

ISBN-10: 0878145885

ISBN-13: 978-0878145881

Product Dimensions: 0.8 x 6.2 x 9.5 inches

Shipping Weight: 1 pounds (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 stars 2 customer reviews

Best Sellers Rank: #1,107,430 in Books (See Top 100 in Books) #63 in Books > Medical Books > Dentistry > Dental Office Practice #281 in Books > Textbooks > Medicine & Health Sciences > Administration & Policy > Practice Management & Reimbursement #336 in Books > Textbooks > Medicine & Health Sciences > Dentistry > General

Customer Reviews

CATHY JAMESON, Ph.D., is the president and CEO of Jameson Management, Inc., an international dental practice management firm. Dr. Jameson's unique background lends itself well to the role she plays as a leading consultant and speaker in the dental industry. Dr. Jameson holds a bachelors degree in education, a masters degree in psychology and a doctorate degree in psychology. The title of her dissertation is *Controlling Stress in the Dental Profession Through Effective Communication*. She has authored a number of books, including "Great Communication Equals Great Production" and "Collect What You Produce", as well as articles in professional journals. As a Certified Effectiveness Trainer, Dr. Jameson has taught communication skills since 1975. This background, combined with her firsthand experience

as a business administrator of her husband's dental practice, allows Dr. Jameson to provide practical, positive and powerful information to dental teams throughout the world. --This text refers to an out of print or unavailable edition of this title.

Excellent book. I have each of my new staff members read it and we review each chapter together as a team, to create an cohesive practice. Worth the money if you implement the skills.

This book has so much valuable information for a dental practice and team. It is an invaluable asset to any dental office. The strategies do nothing but improve the practice and team members.

[Download to continue reading...](#)

Collect What You Produce! (Dental Economics) Starting To Collect Antique Oriental Rugs (Starting to Collect Series) More Heat than Light: Economics as Social Physics, Physics as Nature's Economics (Historical Perspectives on Modern Economics) Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 3e Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 2nd Edition Dental Materials - E-Book: Clinical Applications for Dental Assistants and Dental Hygienists By Carol Dixon Hatrik - Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists: 2nd (second) Edition Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 1e Personalized Guide to Computers and Your Dental Practice: Mosby's Dental Practice Management Series (Dental Practical Management) Dental Assisting Online for Modern Dental Assisting (Access Code, Textbook, Workbook, and Boyd: Dental Instruments 5e Package), 11e The Backyard Homestead: Produce all the food you need on just a quarter acre! Intentional Thinking: Control Your Thoughts and Produce the Results You Desire Economics 101: From Consumer Behavior to Competitive Markets--Everything You Need to Know About Economics (Adams 101) Anime Notebook Collection: Anime Girl 16 (Manga Notebook, Journal, Diary) (Notebook Gifts) Collect Them All (Volume 16) Antiquing Secrets: Fastest Way To Discover Antique History & Learn How To Collect Antiques Like A Seasoned Veteran Hello Nature: Draw, Collect, Make and Grow Modern Book Collecting: A Basic Guide to All Aspects of Book Collecting: What to Collect, Who to Buy from, Auctions, Bibliographies, Care, Fakes and Forgeries, ... Donations, Definitions, and More Modern Book Collecting: A Basic Guide to All Aspects of Book Collecting: What to Collect, Who to Buy from, Auctions, Bibliographies, Care, Fakes and ... Investments, Donations, Definitions, and More Modern Book Collecting: A Basic Guide to All Aspects of Book Collecting: What to Collect, Who to Buy from, Auctions, Bibliographies, Care, Fakes, Investments, Donations, Definitions, and More Antique buttons; their history and how

to collect them

Contact Us

DMCA

Privacy

FAQ & Help